

Addendum No. 1

Date: **April 10th. 2024**

RE: **Security Camera Systems & Weapon Detection Systems – Fixed Percent Discount**

FPB No.: **124-80-4-11**

The following information becomes part and parcel of Fixed Price Bid (FPB) #124-80-4-11 effective this date. Firms must acknowledge receipt of this addendum in their solicitation response.

The listed items add to, modify, or otherwise alter the specifications and become part of the solicitation documents. Where a portion of the original specifications are added to, modified, or also altered, the portion not so affected shall remain. Firms may have the right to protest this addendum.

Inquiries/ District Responses

Before the solicitation inquiry deadline of April 4th, 2024, the District received inquiries regarding this solicitation. The District's response to each question follows in **bold** font.

1. Can the district provide a list of manufacturers of frequently purchased security camera equipment? (i.e., preferred manufacturers of cameras, switching hardware, wireless communication equipment, etc.) **Avigilon (Motorola) for cameras, Lantronix for network switches, TP Link or ubiquity for wireless bridge communication.**
2. Is there a limit to the quantity of vendors that will be awarded this local contract? **No Limit**
3. Is Avigilon the VMS districtwide? **We are in the process of switching everything over the Avigilon. Once the project complete Avigilon will be our sole VMS**
4. Does the district utilize any cameras that are a differing manufacturer than Avigilon? **Currently yes however, we are in the process of replacing all other cameras to Avigilon since they manufacturer no longer operates in North America. When the district gets completed with the project the district will solely be an Avigilon operation.**
5. Does the district require protective cages or any mounting accessories for HALO sensors? If so, are there material and/or manufacturer standards for those accessories? **Currently no.**

6. Can we please request an extension so that from the date of receiving Q & As there is at minimum one-week until bid due date? **Bid Opening has been adjusted to April 16th at 10am. The items on this contract are in need of being purchased as soon as possible so award must be done expeditiously.**
7. Does the district seek for a percent **mark-up** or percentage **discount** per manufacturer/ material category? **This bid allows offeror to give either/or or a combination.**
 - a. If percentage discount, is MSRP the base value of which the discount is to be applied to? **No, the sellers price catalog would be where it is discounted from.**
8. At what date is an award posting expected? **Shortly after bid opening. No timeframe provided.**
9. What is the estimated annual spend on camera systems & weapons detection systems for the district? **Unknown since it is “as needed” and based on available funding and identified projects.**
10. Are there any performance metrics or benchmarks that the vendor needs to meet to maintain the fixed percentage discount? **Vendor must adhere to the solicitation guidelines and terms and conditions outlined. Price increases are also outlined in the solicitation.**

End of Section – Inquiries/District Responses

All other terms and conditions remain unchanged and in force.

Thank you for your interest in the District.



Matt Pettit
Director of Procurement